

Ni \_i bZh< c`n. `DfYggY\_cbZYfYbn`ni f`@U[ Y  
XYf`GÀ[ Y!`i bX`< c`n]bXi ghf]Y

9fZU\fyb`G]Y`U`Yg`ØVYf`X]Y`DfYggY\_cbZYfYbn`ni f  
k ]fhgW UZh]WYb`@U[ Y`XYf`GÀ[ Y!`i bX`< c`n]bXi ghf]Y`Ua`%+`  
GYdhYa VYf`&\$&(`8]g\_i h]Yfyb`G]Y`a ]h`9l dYfhYbž`k Y`WY  
@Øgi b[ Yb`i bX`F U\`a YbVYX]b[ i b[ Yb`bØh][`g]bXž`i a`XYb  
K ]fhgW UZhggU`bX`cfh`8Yi hgW`UbX`Xi fW`XYb  
bUW`k UW`gYbXYb`F`c`g`hc`Z`< c`n`ni`gh`Å`f`\_`Yb`" `>`hnh`U`ba`Y`XYb  
i bX`]bZ`c`fa` ]Yfyb`°



8]Y`< YfUi gZc fXYfi b[ Yb`XYf`GÀ[ Y!`i bX  
< c`n]bXi ghf]Y. `9]b`6`]W`\_`Ui Z`X]Y`Ni \_i bZh

8]Y`GÀ[ Y!`i bX`< c`n]bXi ghf]Y`]b`8Yi hgW`UbX`ghY`h`j`c`f  
Yf\YV`]WYb`< YfUi gZc fXYfi b[ Ybž`X]Y`b]W`h`bi`f`X]Y`l`bhYfbY`a`Ybž  
gcbXYfb`Ui`W`X]Y`[ YgUa`hY`K ]fhgW UZh`VYhfY`ZYb`"5a`%+`  
GYdhYa VYf`&\$&(`ž`i`a`%\$.`\$`l`fž`k ]fX`XYf`8Yi hgW`Y`GÀ[ Y!`i bX  
< c`n]bXi ghf]Y`6i bXYgj YfVUbX`fB`YG<`E`Y]bY`DfYggY\_cbZYfYbn  
UV`U`hYbž`]b`XYf`X]Y`9f[ YVb]ggY`Y]bYf`i`a`ZUggYbXYb`l`a`ZFU[ Y`ni  
XYb`U`\_`hi`Y`Y`b`k ]fhgW UZh]WYb`6YX]b[ i b[ Yb`j`c`f[ YghY`h`k`YfXYb`  
8]YgY`l`a`ZFU[ Y`Yf[ UVž`XUgg`ØVYf`%\$`\$`A ]h[ `]YXgi bhYfbY`a`Yb`XYf  
6fUbW`Y`VYhfc`ZYb`g]bX`"8]Y`DfYggY\_cbZYfYbn`Z]bXYh`c`b`]bY`j`]U

HYUa g'ghUhh'i bX`V]YhYh`X]Y` ; Y`Y[ Yb\Y]hž'g]W\ ØVYf`X]Y  
[ YgW\`ÀZh`]W\Yb`DYfgdY\_hj] Yb`gck ]Y`@Øgi b[ gUbg`ÀhnY`ni  
]bZcfa ]YfYb"

⇒ X]Yb`YhnhYb`đ\ fYb`\Uh'g]W\`X]Y`@U[ Y`]a`'6Ui`gY`\_hcf`k`Y]hYf  
j`YfgW\`ÀZh``8]YgY`?f]gY`\Uh`k`Y]hfY]W\YbXY`5i`gk`]f\_i`b[ Yb`Ui`ZX]Y  
GÀ[ Y!`i`bX`<c`n]bXi`ghf]Yž`X]Y`c`bY\]b`a`]h`GW\`k`]Yf][`\_Y]hYb`k`]Y  
Y]bYa`Yf\`Ø\`hYb`6Øfc`\_fUh]YUi`Zk`UbX`Xi`fW\`A`U»bU\`a`Yb`k`]Y`X]Y  
9!`!9bhk`U`Xi`b[ gj`YfcfXbi`b[ `ni`\_`Àa`dZYb`\Uh``8]YgY`J`YfcfXbi`b[  
j`YfZc`[`h`XUg`N]Y`ž`XYb`]`Y[ U`Yb`<c`n`YfbhY\`UbXY`ni`ghcddYbž  
`YXcW\`ZØ\`fh'g]Y`Ui`W\`ni`ni`gÀh`]W\Yb`6Y`Ughi`b[ Yb`ZØf`j`]Y`Y  
l`bhYfbY\`a`Ybž`X]Y`g]W\`Ub`X]Y`bYi`Yb`J`cfgW\`f]ZhYb`UbdUggYb  
a`ØggYb"

⇒ X]YgYf`NY]h`XYf`l`bg]W\Yf\Y]h`]gh`Yg`VYgcbXYfg`k`]W\h][`ni  
Yf`\_YbbYbž`k`Y`W\Y`F`c``Y`<c`n`U`g`bUW\`k`UW\`gYbXYf`F`c`\ghcZZ`ZØf  
XYb`ni`\_ØbZh][`Yb`K`]fhgW\`UZhggghUbXcfh`8Yi`hgW\`UbX`gd]Y`h`<c`n`]gh  
b]W\h`bi`f`YggYbh]Y``ZØf`XYb`?`]a`UgW\`i`hnž`gcbXYfb`Ui`W\`Y]b  
VYXYi`hYbXYf` : U`\_hcf`ZØf`X]Y`GW\`UZZ`b[ `j`cb`5fVY]hgd`ÀhnYb`i`bX`X]Y  
; YbYf]Yfi`b[ `j`cb`K`YfhgW\`ØdZ`b[ `]b`XYf` ; YgY``gW\`UZh``8]Y  
F`Ygi`hUhY`XYf`l`a`ZfU[ Y`nY][`Ybž`XUgg`X]Y`<YfUi`gZcfXYfi`b[ Yb`]b  
XYf`6fUbW\Y`Ui`W\`Y]b`NY]W\Yb`ZØf`b`Øh][`Y`J`YfÀbXYfi`b[ Yb`i`bX  
5bdUggi`b[ Yb`g]bX"

K`]Y`\_ØbbYb`k`]f`Y]bYb`k`]fhgW\`UZh`]W\Yb`5i`ZVfi`W\`a`]h`<c`n  
Yfn]Y`Ybž`i`bX`k`Y`W\Y`F`U\`a`YbVYX]b[ i`b[ Yb`g]bX`XUZØf  
YfZcfXYf`]W\`3`'8]YgY` : fU[ Yb`k`YfXYb`k`À\`fYbX`XYf  
DfYggY`\_cbZYfYbn`j`cb`8f``GhYd\`Ub`@Ub[ ž`XYa`Df`Àg]XYbhYb`XYg  
8YG<ž`gck`]Y`XYf` ; YgW\`ÀZhgZØ\`fi`b[ ž`j`YfhfYhYb`Xi`fW\`@Ufg  
GW\`a`]Xhi`bX`đ`]U`A`Øvi`gž`VY\`UbXY`h"

8]Y`6YXYi`hi`b[ `X]YgYg`HfYZZYbg`gc``hY`b]W\h`i`bhYfgW\`Àhnh`k`YfXYb`"  
8]Y`8]g\_i`gg]cb`ØVYf`X]Y`k`]fhgW\`UZh`]W\Y`@U[ Y`i`bX`X]Y`Ni`\_i`bZh`XYf  
GÀ[ Y!`i`bX`<c`n]bXi`ghf]Y`]gh`j`cb`6f]gUbn`ZØf`j`]Y`Y`5\_hYi`fY`]b`XYf  
6fUbW\Y`i`bX`XYf` ; YgY``gW\`UZh``8Yf`8YG<`Yb[ U[ ]Yfh'g]W\`gY]h  
a`Y\`f`U`g`%&) `đ\`fYb`ZØf`X]Y`6Y`Ub[ Y`XYf`GÀ[ Y!`i`bX`<c`n]bXi`ghf]Y  
Ui`Zi`bhYfgW\]YX`]W\Yb`dc`h]gW\Yb`9VYbYb`i`bX`\Uh`X]Y`5i`Z[ UVYž  
X]Y`Gh]a`a`Y`XYf`6fUbW\Y`ni`gY]b"

: Øf' ðhYfYgg]YfhY`VYghY\h'X]Y`A Ò[ `]W\\_]hž'g]W\`Ui Z'XYf`K`YVg]hY  
XYg`J`YfVUbXYg`Ubni`a`Y`XYb`i`bX`Ub`XYf`8]g\_i`gg]cb`ØVYf`X]Y  
ðhY[ fUh]cb`j`cb`bUW\`U`h][ Yb`DfU`h]\_Yb`i]b`X]Y`GÀ[ Y!`i`bX  
<c`n]bXi`ghf]Y`hY]`ni`bY`a`Yb`"9]bY`i]bhYbg]j`Y`5i`gY]bUbXYfgYhni`b[  
a`j]h'X]YgYb`H\Ya`Yb`i]gh'i`bYf`Àgg`]W\`ž`i`a`i`X]Y`Ni`\_i`bZi`XYf`6fUbW\Y  
i`bX`X]Y`k`j]fhgW\UZh]W\Yb`F`U\`a`YbVYX]b[ i`b[ Yb`i]b`8Yi`hgW\`UbX`ni  
g]W\Yfb"

DfYggY\_cbhU\_h.

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Ni`gUa`a`YbZUggYbX`"Àggh`g]W\`ZYgh\U`hYbž`XUgg`X]Y`VYj`c`fghY\`YbXY  
DfYggY\_cbZYfYbn`Y]bY`VYXYi`hYbXY`i`Y`Y[ Yb\`Y]h`XUfghY`"hž`i`a  
ØVYf`X]Y`U`hi`Y`"Yb`<YfUi`gZcfXYfi`b[ Yb`i`bX`a`Ò[ `]W\Y`i`@Øgi`b[ Yb`i]b  
XYf`GÀ[ Y!`i`bX`<c`n]bXi`ghf]Y`ni`i`gdFYW\Yb`i`bX`Y]bYb`5i`gV`]W\`Ui`Z  
X]Y`\_ca`a`YbXYb`9bhk`j]W\`i`b[ Yb`ni`i`V]YhYb"

8YhU]`g

6Ygi`W\Yb`i]G]Y`i`bg`Ui`Z.`a`Y]b!VYf`i]b`bYh