

K YhhVYk YfVgZÄ\ ][ \_Y]h'XYf  
5i hca cV]`]bXi ghf]Y. '9]b`K YW\_fi Z'Ub`X]Y  
6i bXYgfY[ ]Yfi b[

/ ei ch/9fZU\ fYb`G]Yž`k Ufi a`Y]bY`[ fi bX`Y[ YbXY  
?i fg\_cffY\_hi f`]b`XYf`XYi hgWYb`5i hca cV]`]bXi ghf]Y  
bchk YbX][ ]gh"ž` ]U?`ÖW\_bYfž`k ]fhgWUZhgd c`]h]gWY  
GdfYWYf]b`XYf`78I #7GI žZcfXYfh`k YhhVYk YfVgZÄ\ ][ Y  
FU\ a YbVYX]b[ i b[ Yb`i bX`Y]bY`5i ggYhni b[ `XYf  
7C&!:`chYbfY[ i`Yfi b[ "'9bhXYW\_Yb`G]Y`X]Y  
<YfUi gZcfXYfi b[ Yb`i bX`@Ögi b[ gj cfgW`Ä[ Y`ZÖf`i bgYfY  
?Yfb]bXi ghf]Y`ja`X][ ]hU`Yb`NY]hU`hYf"/ ei ch/



6Yf`]bž`Y]b`C fh'XYf`9bhgWY]Xi b[ °`<Yi hY`j YfgUa a Y`h]g]W`X]Y  
9`hY`XYf`5i hca cV]`VfUbWY`VY]a`X][ ]hU`Yb`5i hc[ ]dZY`"'8cW`X]Y  
78I #7GI !Dc`]h]\_Yf]b`ž` ]U?`ÖW\_bYf`gW`Ä[ h`5`Ufa .`9]b`X][ ]hU`Yf  
5i hc[ ]dZY`'\_Ubb`X]Y`U\_hi Y`Yb`DfcV`Ya Y`b]W`h`ÖgYb`°`ÄfY`\_UfY  
6chgWUZh`6`c»Yg`FYXYb`fY]W`h`b]W`h`Ui gž`i a`X]Y`Ui hca cV]`Y  
Ni \_i bZh`8Yi hgW`UbXg`ni`fYhhYb`°

8Yf`5i ZgW`fY]`]gh`i bØVYf\ÖfVUf`°8]Y`5i hca cV]`]bXi ghf]Yž`XUg

F ØW\_ [ fUh`XYf`XYi hgW`Yb`K ]fhgW`UZh`ghY`h`i bhYf`8 fi W`"8 Ub\_  
]\fYf`ϕbcj Uh]cbg\_fUZh`Yb`hghY`Yb`b]W`h`bi f`nU`fY]W`Y`[ i h  
VYnU`hY`5fVY]hgd`ÀhnY`ž`g]Y`]gh`Ui W`X]Y`Hf]YVZYXYf`ZØf`hYW`b]gW`Y  
BYi Yfi b[ Yb`]b`i bgYfYa`@UbX`"?`ÒW\_bYf`ZcfXYfh`a i h][ Y  
A U» bU`a Yb`ghUhh`V`c» Yf`Gi Vj Ybh]cbYb`ž`X]Y`bi f`\_i fnZf]gh][ Y  
@Øgi b[ Yb`V]YhYb`" K ]f`VfUi W`Yb`k YhhVYk YfVgZÀ\][ Y  
FU`a YbVYX]b[ i b[ Yb` ž`gc`X]Y`Gh]a a Y`XYf`Cddcg]h]cb`"

## K YhhVYk YfVgZÀ\][ \_Y]h`Ui Z`XYa`DfØZghUbX

?`Uf`]gh`9g`a ØggYb`[ fi bX`Y[ YbXY`J YfÀbXYfi b[ Yb`Yf`"8 fY`Yb  
\_Y]bYf`GhY`gW`fUi VYb`fY]W`h`b]W`h`Ui g` ž`gW`]a dZh`?`ÒW\_bYf`  
k Y]hYf`"8]Y`6i bXYgfY[ ]Yfi b[ `a i gg`Ymh`Ui ZYi fcdÀ]gW`Yf`9VYbY  
U\_h]j`k YfXYb`ž`j cf`U`Ya`k Ybb`Yg`i a`X]Y`7C`&!FY[ i`]Yfi b[ `[ Y`h`  
8Yf`8 fi W`\_Ui Z`X]Y`5i hc`YfghY`Yf`UV`&\$&)`\_ØbbhY`g]Y`]bg`5VgY]hg  
XfÀb[ Yb`9g`[ ]h`ž`GhfUZhU`i b[ Yb`i bX`VØfc`\_fUh]gW`Y`<ØfXYb`ni  
j Yfa Y]XYb`"

- HYW`bc`c[ ]YcZYb`Y]h`a i gg`ni f`F]W`hgW`bi f`XYf`Ni`\_i bZh  
k YfXYb`"
- 8 Ug`Xfc`YbXY`J YfVfYbbYfj YfVch`a i gg`gW`bY`ghYbg  
VYbX`Yh`k YfXYb`"
- K YhhVYk YfVgZÀ\][ Y`9bYf[ ]Y`\_cghYb`g]bX`i bYf`Àgg`]W`"

8]Y`5b`\_ØbX][ i b[ Yb`j ca`6i bXYgk ]fhgW`UZhga`]b]ghYf`YfgW`Y]bYb  
?`ÒW\_bYf`U`g`Y]b`gW`k UW`Yf`Hfcgh]b`XYf`?`f]gY`"8]Y`@Øgi b[ ``]Y[ h  
b]W`h`bi f`]b`gW`ØbYb`K cfhYb`ž`gcbXYfb`]b`HUhYb`" K ]f`VfUi W`Yb  
YW`hY`K UW`ghi a`g]a di`gY`ZØf`i bgYfYb`ϕXi ghf]YghUbXcfh` ž`fi Zh  
g]Y`i bX`Yfk UfhYh`ž`XUgg`X]Y`5a`dY`!`?`cU`]h]cb`]\fY`J YfgdfYW`Yb  
YbX`]W`Y]b`Øgh`"

A ]h`BUW`Xfi W`\_XfÀb[ h`?`ÒW\_bYf.`Bi f`Xi fW`:`fY]fÀi a Y`ZØf  
hYW`bc`c[ ]gW`Y`: cfgW`i b[ `i bX`ZU]fY`?`cghYb`\_ØbbYb`g]W`  
ϕ[ Yb]Yi fY`ž`i bhYfbY`a Yf`i bX`9i dYfhYb`Ui Z`]\fY`?`YfbUi Z[ UVYb  
\_c`bnYbhf]YfYb`"8Yf`K Yhh`Ui Z`a ]h]bhYfbUh]cbU`Yb`<YfghY`Yfb`]gh  
\Ufh`i bX`j Yf`Ub[ h`bUW`Y]bYa`\_`UfYb`6Y`\_Ybbhb]g`ni`Y]bYa  
ghUf`\_Yb`XYi hgW`Yb`GhUbXcfh`"

9g`V`Y]Vh'gdUbbYbX°'8]Y'I \f'h]W\_hž'i bX`XUg`GW]W\_gU`XYf  
XYi hgWXYb'5i hca cV]`]bXi ghf]Y`ghY\h'Ui Z'XYf'?'ddY"K ]fX`X]Y  
6i bXYgfY[ ]Yfi b[ `YbX`W`]\fY`Dc`]h]\_`Ui Z'?i fg`Vf]b[ Yb3'8]Y  
5bhk cfh'ghY\h'Ui Z'XYf'?'ddY`i bX`X]Y`9fk Ufhi b[ Yb`g]bX`cW`°

8YhU]`g

6Ygi WXYb`G]Y`i bg`Ui Z.`a Y]b!VYf`]b"bYh