

A cV]`Zi b_bYhn`]a `l bghfi h! < U]b]W\! ? fY]g.
B Yi Y`GhUbXc fh`]b`K Y]bVYf[Yb`c dh]a]Yfh
9a dZUb[

/ ei ch/8]Y`HY`Y_ca ` \Uh`X]Y`A cV]`Zi b_j Yfgcf[i b[`]a `l bghfi h!
< U]b]W\! ? fY]g`Xi fW\`XYb`B Yi VUi `Y]bYg`GhUbXc fhg`]b
K Y]bVYf[Yb`Yf\YV`]W\`j YfVYggYfh`A]h`Y]bYf`U_hi Y``Yb
5VXYW_i b[`j cb`- , `DfcnYbhi bX`[Yd`UbhYb`9fk Y]hYfi b[Yb
V]g`&\$&`* `k]fX`X]Y`6UbXVfY]hY`Z0f`X]Y`Bi mYf`k Y]hYf`ghY][Yb"
9fZU\fyb`G]Y`a Y\`f`0VYf`XYb`A cV]`Zi b_Ui gVUi `i bX`X]Y
J YfZ0[VUf_Y]h`Ub`=fYa `K c\bcfh"/ ei ch/



GYbgUh]cbY`Y`J YfVYggYfi b[Yb`ZØf`A cV]`Zi b_`]a `l bghfi h!
< U]b]W!`? fY]g`

9]b`Ui ZfY[YbXYf` : cfhgW f]h`ZØf`U`Y`6Yk c\bYf`XYg`l bghfi h!
< U]b]W!`? fY]gYg.`8]Y`HY`Y_ca ` \Uh`a `]h`< cW`Xfi W_`XfUb`[YUfVY]hYh
i bX`bi b`XYb`bYi YghYb`A cV]`Zi b_ghUbXcfh`]b`K Y]bVYf[Yb`ZY]Yf`]W
YfØZbYh`8]Y`A cV]`Zi b_j Yfgcf[i b[` \Uh`Yhnh`Y]b`[Ubn`bYi Yg

B]j YUi 'YffY]W h"A]''cbYb'j cb'Bi hnYfb'dfcZ]h]YfYb'j cb
V']hngW bY''Ya '9a dZUb[' 'cV']a '6Øfc'cXYf'ni '<Ui gY°

⇒bi f'nk Y]A cbUhYb'\Uh'X]Y'HY'Y_ca ']\fYb'D'Ub']b'X]Y'HUh
i a [YgYmhž'i a 'Y]bY'ZÅWYbXYW_YbXY'A cV]Zi b_!5VXYW_i b['ni
[UfUbh]YfYb"'?Y]b'j YfghYW_hYg': i b_'cW'a Y\f°'8]Y'A YbgWYb
_ÒbbYb'g]W'XUfUi Z'ZfYi Ybž'XUgg'g]Y'bi b'Ui W']b'XYb
YbhY[YbghYb'9W_Ybž'gck]Y'Ybh'Ub['XYf'k]W'h][Yb'6U\bgfhfYW_Y
H\Øf]b[Yb!K Yghž'ghYhg'YffY]W VUf'g]bX"

⇒a a Yf'a Y\ f'6UbXVfY]hY°

8Yf'6YXUfZ'Ub'6UbXVfY]hY'Yi d'cX]Yfh° ž'k Ufbh'; Ycf['j cb
K U[bYfž'XYf'GdfYW Yf'XYf'8Yi hgWYb'HY'Y_ca "'9]b'5bgh]Y['j cb
' \$'DfcnYbh'dfc'ž\ f'nY][hž'XUgg'X]Y'B UWZfU[Y'bUW'a cV]Yb
8UhYb'b]Ya U'g'Gh]'ghUbX'_Ybbh"' 8Yg\U'V'a UWYb'k]f'VY]a
A cV]Zi b_Ui gVUi 'k Y]hYf'HYa dc ž'ZØ[h'Yf'\]bni "'F Yj c'i h]cbÅfY
⇒j Ygh]h]cbYb'g]bX'XYf'GW'ØggY''ni a '9fZc'[°'8]Y'HY'Y_ca '\Uh'bi b
[Ubny' (, 'GhUbXcfhY']a 'l bghfi hl<U]b]W!?'fY]g'Ua 'GhUfhž'a]h'Y]bYf
<Ui g\U'hgUVXYW_i b['j cb'VYa Yf_Ybgk YfhYb'- , 'DfcnYbh"

8cW'XUg']gh'bcW''Ub[Y'b]W'h'U''Yg°' ⇒XYb'_ca a YbXYb'ž\ fYb
gc''XUg'B Yhn'k Y]hYf'k UWgYb"'6]g'ni a 'ž\ f'&\$&* 'k YfXYb
ni gÅhn']WY'%) 'GhUbXcfhY'Yff]W hYhž'i bX'Ub'&%VYghY\YbXYb
A UghYb'k YfXYb'9fk Y]hYfi b[Yb'a]higi dYfgW bY''Ya '@H9'cXYf
ni _i bZhgk Y]gYbXYa ') ; ']bg'@VYb' [Yfi ZYb"'9]b'k U\ fYf'HYW b]_!
Hgi bUa]'ghY\h'i bg'VYj cf°

5_hi Y''Y'9bhk]W_`i b[Yb'i bX'XYf'K Y['bUW
j cfb

8]Y'HY'Y_ca ' [fY]Zi'Ui ZX]Y'i bhYfghØhni b['XYf'; Ya Y]bXYb'i bX
9[YbhØa Yf]]bbYb'ni fØW_ž'i a 'bchk YbX][Y': 'ÅWYb'ZØf'X]YgY
bYi Yb'GhUbXcfhY'ni 'g]W Yfb"'<UVYb'G]Y'Y]bY': 'ÅWY'ZØf'Y]bYb
A cV]Zi b_a Ugh3'8Ubb'g]bX'G]Y'\]Yf' [YbUi 'f]W'h][°'GWUi Yb'G]Y
Ui ZXYf'K YVgY]hY'XYf'8Yi hgWYb': i b_hi fa 'j cfVY].
k k k "XZa ["XY#ghUbXcfhUb[YVch' '⇒fY'7\UbW'Ui Z'Y]bY

Ni gUa a YbUfVY]h°

A]h'bi b'ØVYf' *"\$\$\$'A cV]`Zi b_ghUbXcfhYb'XYi hgW\`UbXk Y]h'i bX
Y]bYa 'Ui ZfY[YbXYb'6Ui dfc[fUa a 'j cb'WU"'%) \$\$'bYi Yb
GhUbXcfhYb'Ä\`f`W\ž'nY][h'X]Y'HY`Y_ca 'Y]bXfi W_gj c``ž'XUgg'g]Y`X]Y
Ni _i bZhiXYf'?ca a i b]_Uh]cb'j]b'XYf'<UbX'\Uh"K Yf'k]ggYb
a ÒW\hYž'k]Y`Ygi a 'X]Y'A cV]`Zi b_j YfZØ[VUf_Y]h'Ub'gY]bYa
K c\bcfh'ghY\hž'Z]bXYh'U`Y' ðZcfa Uh]cbYb'i bhYf
k k k "hY`Y_ca "XY#bYhmUi gVUi °

? cbhU_h]YfYb'G]Y`X]Y'HY`Y_ca 'ZØf'a Y\`f' ðZcfa Uh]cbYb.

; Ycf['j cb'K U[bYfž'i bhYfbY\`a YbggdfYW\Yf
HY`". '\$%+!&\$') +' \$
9!A U]. ' [Ycf["j cbk U[bYf4 hY`Y_ca "XY

9fZU\`fYb'G]Y`a Y\`f.

- DfYggYVYfY]W\
- 6]'XYf'ni f'J YfZØ[i b[
- : c`[Yb'G]Y'i bg'Ui Z': UWVcc_°
- 6`c['ØVYf'B Yhnj YfZØ[VUf_Y]h
- Mci hi VY!?' UbU`j cb'HY`Y_ca
- ðghU[fUa !: c``ck Yf'k]``_ca a Yb°

8YhU]`g

6Ygi W\Yb'G]Y'i bg'Ui Z.'a Y]b!VYf`]b"bYh